



Presentation Interim report Q1 2026

29 April 2026

Highlights Q1 2026



- Lower net sales
 - Lower raw material prices and sales volume
 - Segment West and South Europe, repositioning in customer portfolio
 - Stable demand of high-optical products within EU
- Gross margin
 - Slightly lower than in comparison quarter
 - Favorable product mix, high-optical products and industrial projects
 - Segment West And South Europe strengthened gross margin, considerably lower sales volume
- Decreased operating margin
 - Aikolon Oy, segment North Europe
 - Expected irregular order intake, lower utilization of capacity
 - Lower raw material prices and sales volume
 - Favorable product mix
- Positive cash flow
 - Efficient handling of working capital
 - Net cash SEK 37.4 million

Source: Arla Plast AB, Interim Report January – March 2026

Group – Net sales and operating profit

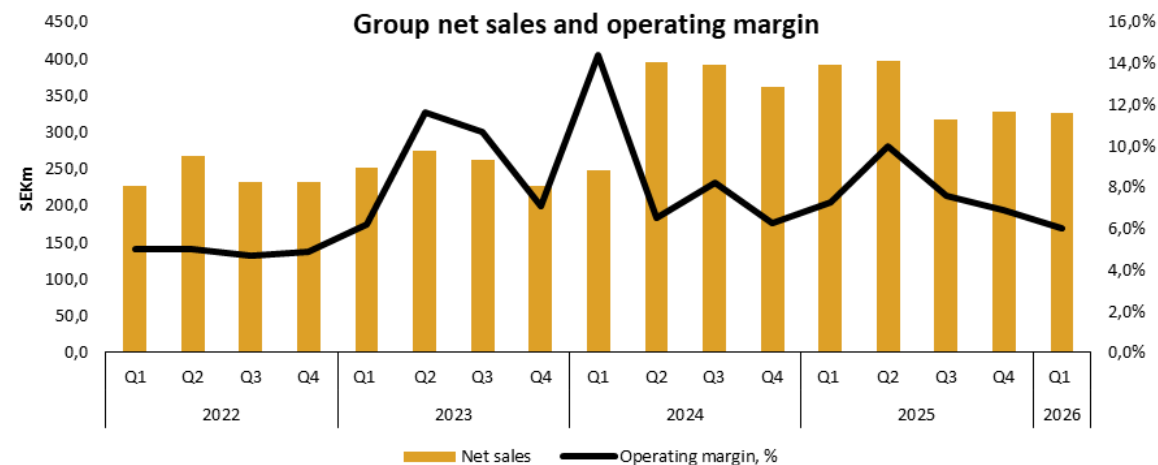


Net sales

- Q1: down 17%, organic growth, comparable segments -22%
- R 12: down 5%
- Lower raw material prices
- Lower sales volume
- Positive currency effect

Operating margin

- Q1: 6.0%
- R 12: 7.7%
- Favorable product mix and currency effects
- Aikolon Oy, irregular order intake, low utilization of capacity
- Non-recurring costs 0 MSEK (-1,7)



MSEK	Q1 2026	Q1 2025	Δ	R 12*	FY 2025	Δ
Net sales	325.5	392.1	-17%	1,366.4	1,433.0	-5%
Operating profit	19.4	28.8	-33%	105.6	115.0	-8%
Operating margin, %	6.0	7.3	-18%	7.7	8.0	-4%

Source: Arla Plast AB, Interim Report January – March 2026
 *Note: Rolling twelve months, refers to the period quarter 1 -2026 to quarter 2 -2025

Segment North Europe – Net sales and operating profit

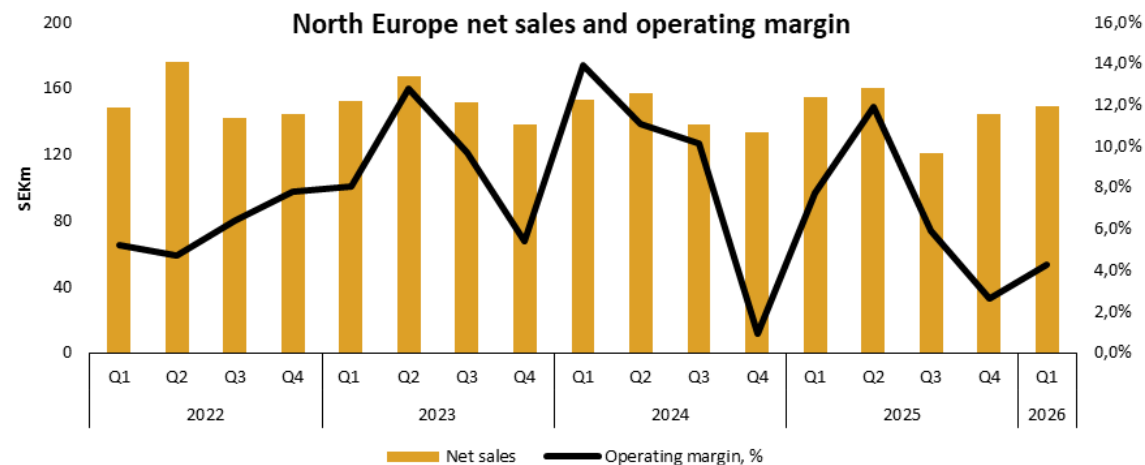


Net sales

- Q1: down 4%
- R 12: down 1%
- Lower raw material prices
- Lower sales volume
- Positive currency effects
- Additional sales from Aikolon Oy

Operating margin

- Q1: 4.2%
- R 12: 6.3%
- Aikolon Oy, irregular order intake, low utilization of capacity
- Lower raw material prices
- Lower sales volume
- Favorable product mix and currency effects



MSEK	Q1 2026	Q1 2025	Δ	R 12*	FY 2025	Δ
Net sales	148.8	154.8	-4%	573.4	579.4	-1%
Operating profit	6.3	12.0	-48%	36.2	41.9	-14%
Operating margin, %	4.2	7.8	-46%	6.3	7.2	-13%

Source: Arla Plast AB, Interim Report January – March 2026
 *Note: Rolling twelve months, refers to the period quarter 1 -2026 to quarter 2 -2025

Segment East Europe – Net sales and operating profit



Net sales

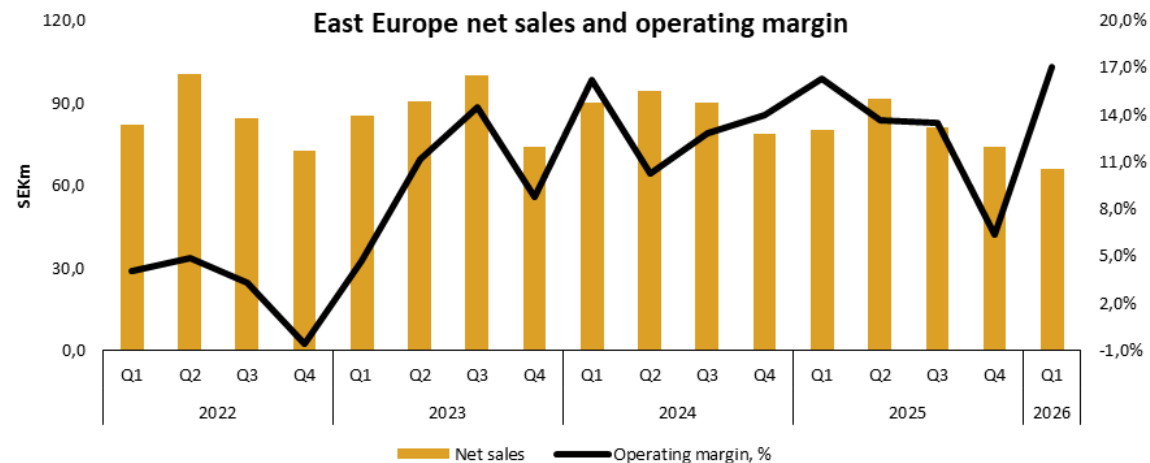
- Q1: down 17%
- R 12: down 4%

- Lower raw material prices
- Lower sales volume
- Repositioning of production volumes

Operating margin

- Q1: 17.1%
- R 12: 12.7%

- Industrial applications, projects
- Seasonal stock build-up
- Lower sales volume
- Positive currency effects



MSEK	Q1 2026	Q1 2025	Δ	R 12*	FY 2025	Δ
Net sales	66.2	80.0	-17%	313.0	326.8	-4%
Operating profit	11.3	13.0	-13%	39.6	41.3	-4%
Operating margin, %	17.1	16.3	5%	12.7	12.6	1%

Source: Arla Plast AB, Interim Report January – March 2026

*Note: Rolling twelve months, refers to the period quarter 1 -2026 to quarter 2 -2025

Segment West and South Europe – Net sales and operating profit



Net sales

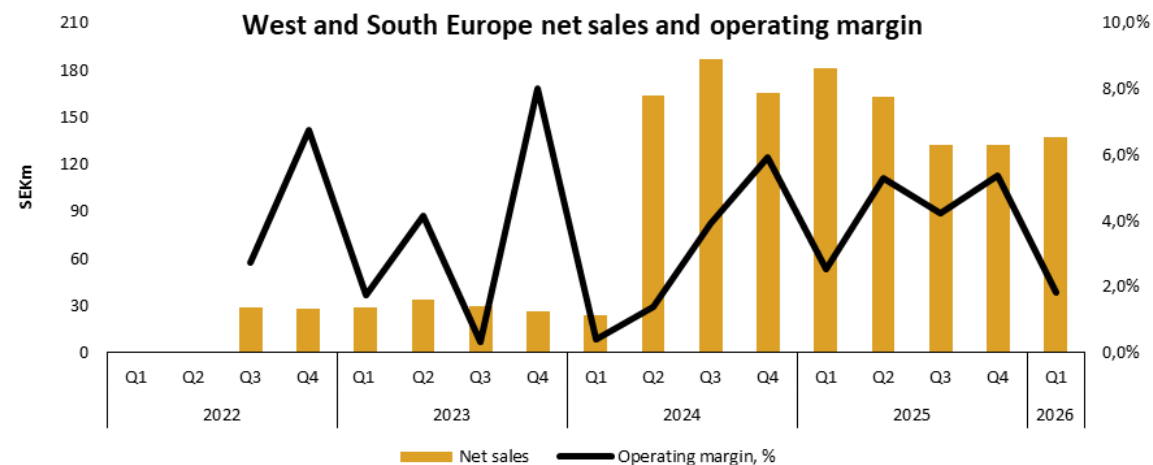
- Q1: down 24%
- R 12: down 7%

- Reduced volume, repositioning
- Lower raw material prices

Operating margin

- Q1: 1.8%
- R 12: 4.2%

- Lower sales volume
- Lower raw material prices
- Operational efficiency



MSEK	Q1 2026	Q1 2025	Δ	R 12*	FY 2025	Δ
Net sales	136.9	180.9	-24%	564.2	608.2	-7%
Operating profit	2.5	4.6	-46%	23.8	25.9	-8%
Operating margin, %	1.8	2.5	-28%	4.2	4.3	-2%

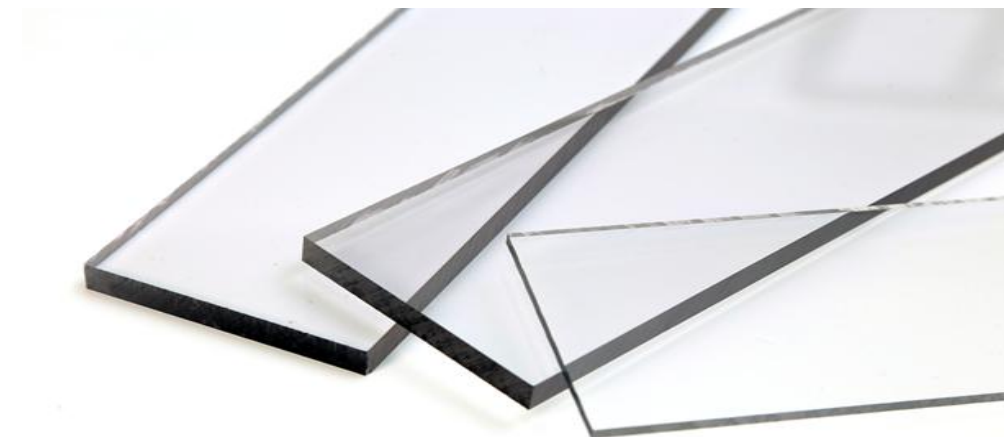
Source: Arla Plast AB, Interim Report January – March 2026

*Note: Rolling twelve months, refers to the period quarter 1 -2026 to quarter 2 -2025

Group – External sales by geographical markets



- Sweden: Slightly increased demand from industrial customers, lower raw material prices
- Germany: Hesitant market, repositioning of customers, lower raw material prices
- Czech Republic: Hesitant market, lower raw material prices, industrial projects
- Spain: Hesitant market, lower raw material prices, stable customer base
- Finland: Additional sales from acquisition
- Rest of Europe: Repositioning customers, hesitant market, lower raw material prices
- Rest of world: Repositioning customers, high-optical products temporary excess stock adjustment

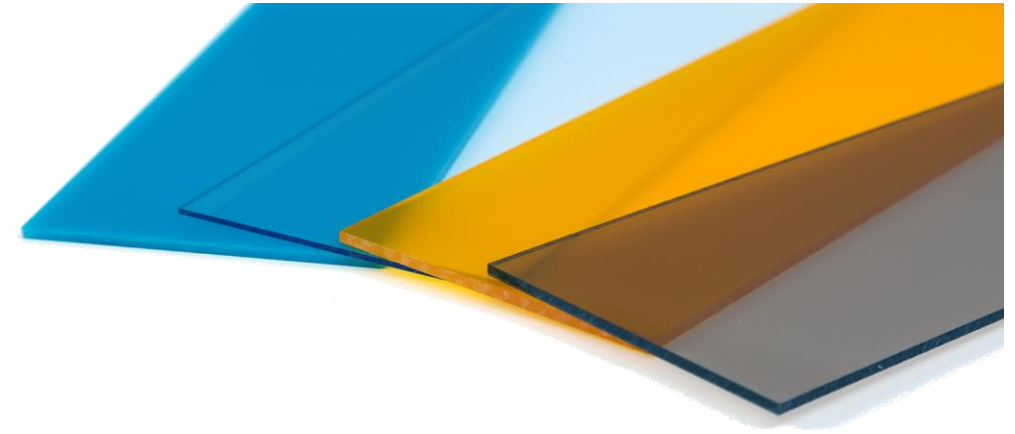


MSEK	Q1 2026	%	Q1 2025	%	R 12*	%	FY 2025	%
Sweden	27.2	8	24.9	6	113.8	8	111.5	8
Germany	54.0	17	61.2	16	203.3	15	210.5	15
Czech Republic	38.0	12	42.8	11	164.0	12	168.8	12
Spain	28.7	9	31.7	8	117.4	9	120.4	8
Finland	20.7	6	6.9	2	55.9	4	42.1	3
Rest of Europe	137.6	42	198.2	50	603.1	44	663.7	46
Rest of world	19.3	6	26.4	7	108.9	8	116.0	8
TOTAL	325.5	100	392.1	100	1,366.4	100	1,433.0	100

Group – External sales by product areas



- TPC: Hesitant market, weak demand in Germany, lower material prices
- OPC: Stable demand from industrial applications and projects
- MWPC: Slightly increased demand in specific customer groups, increased price competition
- ABS: Continued weak demand from automotive and construction industry
- PETG: Weak demand, increased price competition
- PMMA: Repositioning of customers, lower volumes, increased price competition



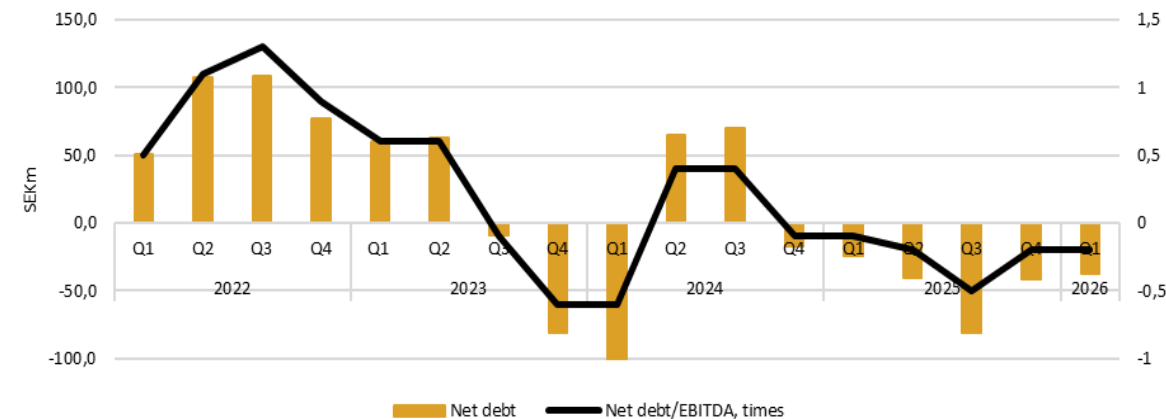
MSEK	Q1 2026	%	Q1 2025	%	R 12*	%	FY 2025	%
TPC	121.6	37	146.3	38	493.6	36	518.3	36
OPC	52.1	16	51.9	13	184.8	14	184.6	13
MWPC	29.2	9	31.4	8	157.1	11	159.3	11
ABS	19.3	6	20.0	5	71.2	5	71.9	5
PETG	46.9	15	71.1	18	212.0	16	236.2	17
PMMA	56.4	17	71.4	18	247.7	18	262.7	18
TOTAL	325.5	100	392.1	100	1,366.4	100	1,433.0	100

Group – Cash flow and balance sheet



- Cash flow from operations affected negatively by a lower results, continued efficient handling of working capital
- Cash flow from investment activities, new production equipment in Czech Republic and Spain
- Net cash SEK 37.4 million
- Strong solvency 66.7% enables continued investments and development of the Group

Net debt and net debt ratio



MSEK	Q1 2026	Q1 2025	R 12*	FY 2025
Cash flow from operating activities	13.6	16.5	180.1	183.0
Cash flow from investing activities	-17.1	-4.2	-49.1	-36.2
Cash flow for the period	-9.9	-10.0	29.4	29.3
Net debt (+) / Net cash (-)	-37.4	-24.5	-37.4	-41.7
Net debt / EBITDA	-0.2	-0.1	-0.2	-0.2
Equity / assets ratio	66.7	64.1	66.7	69.1

Source: Arla Plast AB, Interim Report January – March 2026
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Summary and outlook



- Market, measured in volume, perception in level with comparison quarter
- Net sales affected negatively by lower raw material prices and sales volume
- Stable gross margin, slightly lower than in comparison quarter
- Segment West and South Europe, repositioning in customer portfolio, focus long term profitability
- Stable demand of high-optical products within EU
- Temporary stock adjustment high-optical products, export markets
- Focus areas
 - Sales; broaden offering, customer segmentation and market presence
 - Aikolon Oy, profitability, consolidation of local production units, investments, operational efficiency
 - Ongoing investments across all segments
- Turbulent raw material situation, heavily increase prices, global capacity adjustment, dynamic associated within our industry
- Further processing of high-optical sheets, own end products, in line with our strategy
- In times this, our diversified customer and product portfolio becomes important
- Strong financial position, enables investments and development of our Group





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