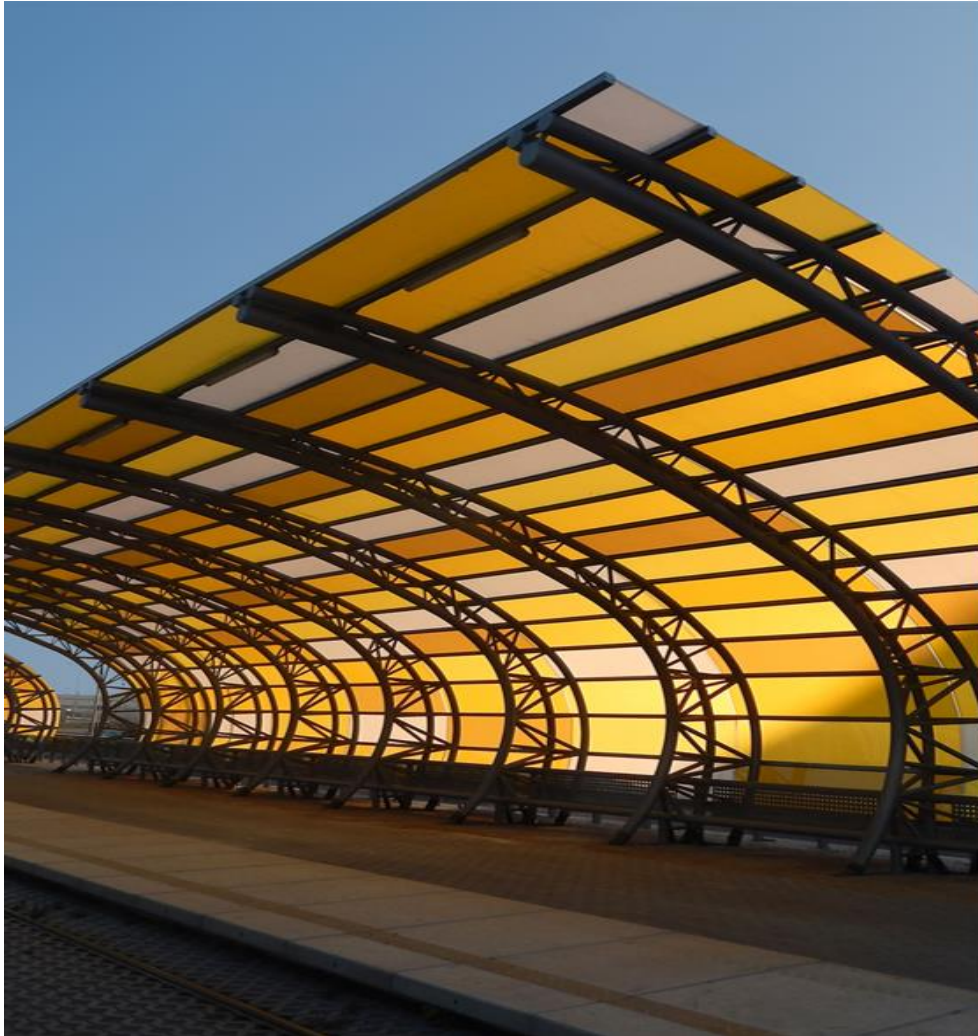




Presentation Interim Report Q1 2024

25 April 2024

Highlights Q1 2024



- Positive market development
 - Volumes increased overall compared to previous year
- Raw material prices increasing but lower than previous year
- Net sales in level with previous year
 - Higher volumes
 - High share special products
 - Raw material prices countered
- Strengthened gross and operating margins
 - Product mix and efficient material utilization
- Improved cash flow
 - Increased operating profit
- Acquisition completed of Nudec S.A. at the end of April

Source: Arla Plast AB, Interim Report January - March 2024

Financial overview – Group financials



Net sales

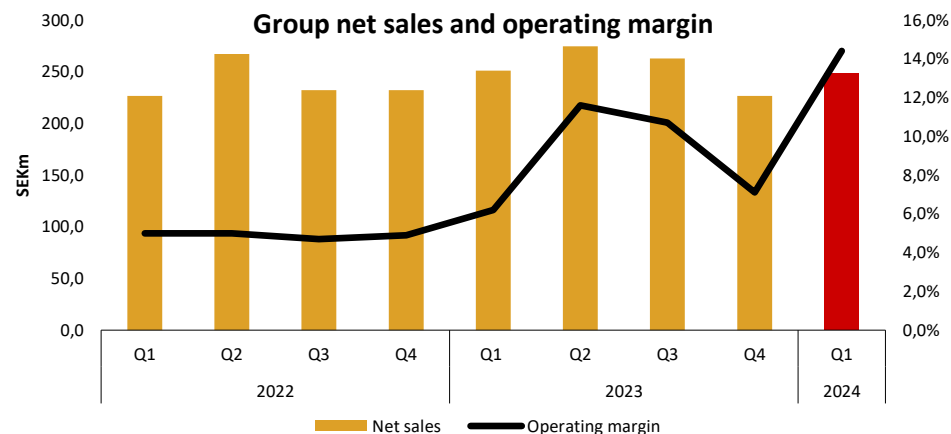
- Q1: down 1%
- R12: unchanged

- Higher volumes
- Higher share special products
- Lower raw material prices

Operating margin

- Q1: 14.4%
- R12: 11.0%

- Increased gross margin
- Product mix and efficient production



SEKm	Q1 2024	Q1 2023	Δ	R 12*	FY 2023	Δ
Net sales	247.8	251.0	(1%)	1,011.9	1,015.1	-%
Operating profit	35.8	15.6	129%	111.8	91.6	22%
Operating margin, %	14.4	6.2	133%	11.0	9.0	23%

Source: Arla Plast AB, Interim Report January - March 2024

*Note: Rolling twelve months, refers to the period quarter 2 -2023 to quarter 1 -2024

Financial overview – Segment Sweden



Net sales

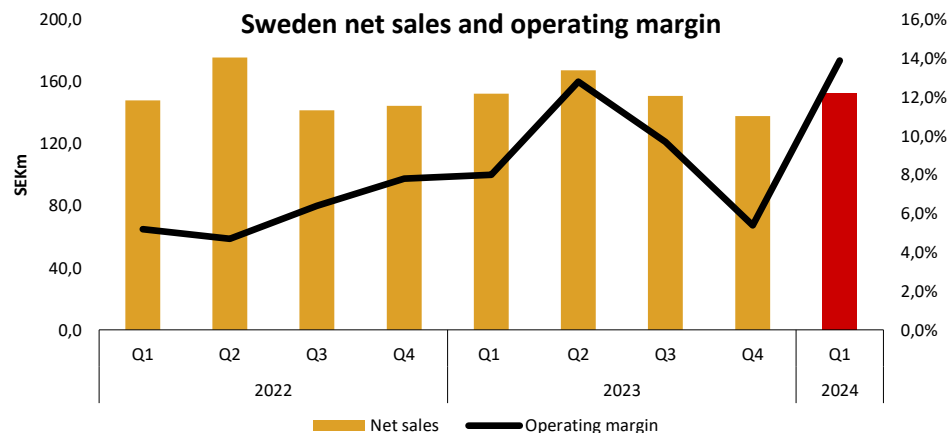
- Q1: unchanged
- R12: unchanged

- Higher volumes, mainly TPC
- Lower raw material prices

Operating margin

- Q1: 13.9%
- R12: 10.6%

- Product mix
- High material utilization



SEKm	Q1 2024	Q1 2023	Δ	R 12*	FY 2023	Δ
Net sales	152.8	152.3	-%	609.2	608.7	-%
Operating profit	21.2	12.2	74%	64.6	55.6	16%
Operating margin, %	13.9	8.0	74%	10.6	9.1	16%

Source: Arla Plast AB, Interim Report January - March 2024

*Note: Rolling twelve months, refers to the period quarter 2 -2023 to quarter 1 -2024

Financial overview – Segment Czech Republic



Net sales

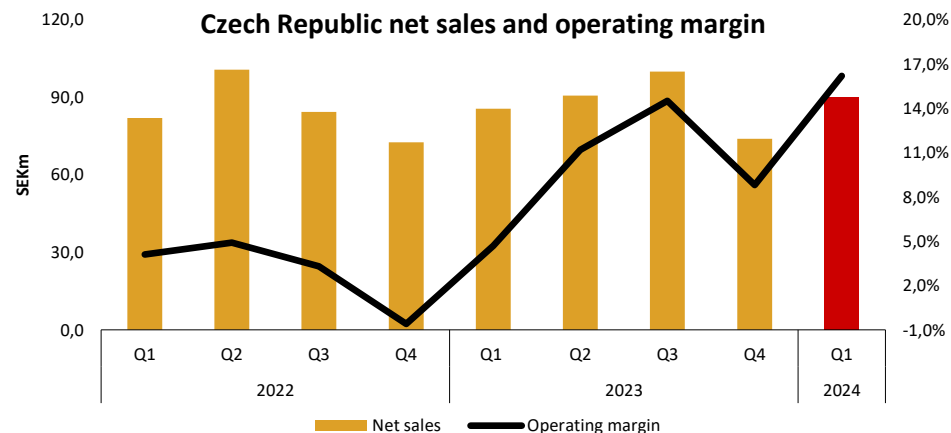
- Q1: up 5%
- R12: up 1%

- Increased volumes
- High share special products

Operating margin

- Q1: 16.2%
- R12: 12.9%

- Industrial applications and projects
- Seasonal build-up of stock
- Machine write-down of SEK 6.8 million



SEKm	Q1 2024	Q1 2023	Δ	R 12*	FY 2023	Δ
Net sales	90.0	85.6	5%	354.6	350.2	1%
Operating profit	14.6	4.0	265%	45.8	35.2	30%
Operating margin, %	16.2	4.7	245%	12.9	10.1	28%

Source: Arla Plast AB, Interim Report January - March 2024

*Note: Rolling twelve months, refers to the period quarter 2 -2023 to quarter 1 -2024

Financial overview – Segment Germany

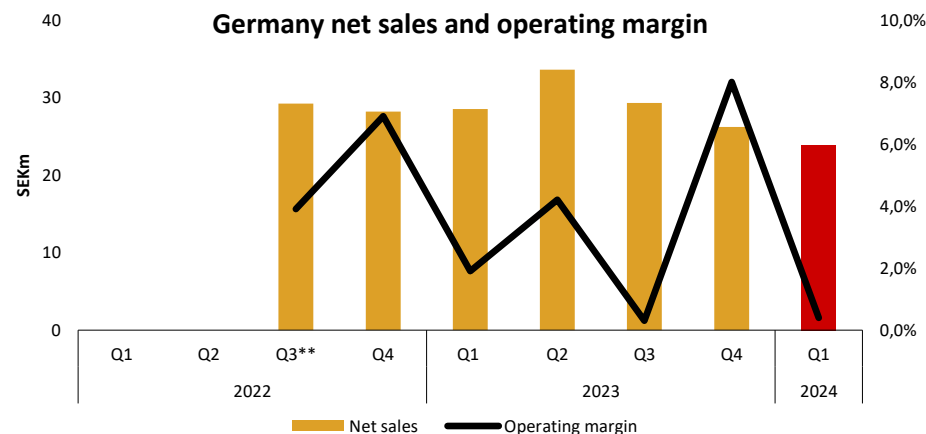


Net sales

- Q1: down 16%
- R12: down 4%
- Sales prices down due to lower purchase prices
- Lower sales due to weak economy in Germany

Operating margin

- Q1: 0.4%
- R12: 3.3%
- Lower gross profit according to expectations



SEKm	Q1 2024	Q1 2023	Δ	R 12*	FY 2023	Δ
Net sales	23.9	28.5	(16%)	113.1	117.7	(4%)
Operating profit	0.1	0.5	(80%)	3.7	4.1	(10%)
Operating margin, %	0.4	1.9	(79%)	3.3	3.5	(6%)

Source: Arla Plast AB, Interim Report January - March 2024

*Note: Rolling twelve months, refers to the period quarter 2 -2023 to quarter 1 -2024

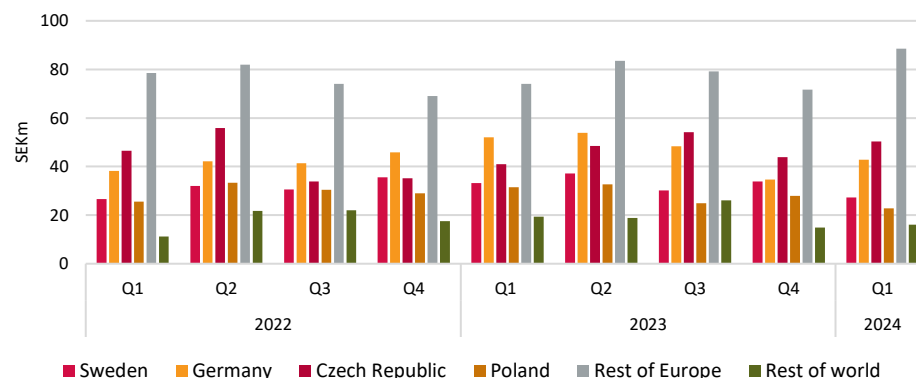
**Note: Segment Germany was first consolidated in August 2022

Financial overview – Geographical markets



- Sweden – Weak demand from industrial applications
- Germany – General market decline
- Czech Republic - Demand from industrial applications and projects still strong
- Poland – Weak demand automotive and construction industry
- Rest of Europe - Positive market development, higher volumes compensates lower prices
- Rest of world – Supply chain disturbance delayed deliveries

Sales per geographical market



SEKm	Q1 2024	%	Q1 2023	%	R 12*	%	FY 2023	%
Sweden	27.3	11	33.2	13	128.4	13	134.3	13
Germany	42.8	17	52.1	21	179.8	18	189.1	19
Czech Republic	50.3	20	40.9	16	196.9	19	187.5	18
Poland	22.8	9	31.5	13	108.3	11	117.0	12
Rest of Europe	88.5	36	74.0	29	322.8	32	308.3	30
Rest of world	16.1	7	19.3	8	75.7	7	78.9	8
TOTAL	247.8	100	251.0	100	1,011.9	100	1,015.1	100

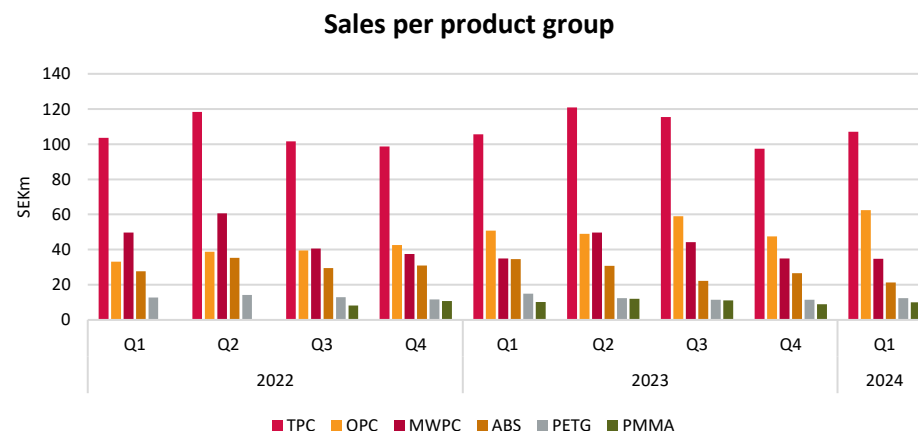
Source: Arla Plast AB, Interim Report January - March 2024

*Note: Rolling twelve months, refers to the period quarter 2 -2023 to quarter 1 -2024

Financial overview – Product range



- TPC – Higher volumes compensates lower prices
- OPC - Continued demand from industrial applications and projects
- MWPC – Slight recovery in volumes but lower prices
- ABS - Low demand across all sectors
- PETG – Weaker demand
- PMMA – Reflects general decline Germany



SEKm	Q1 2024	%	Q1 2023	%	R 12*	%	FY 2023	%
TPC	107.1	43	105.6	42	440.9	44	439.4	43
OPC	62.4	25	50.8	20	217.7	21	206.1	21
MWPC	34.7	14	34.9	14	163.4	16	163.6	16
ABS	21.3	9	34.6	14	100.6	10	113.9	11
PETG	12.4	5	14.9	6	47.6	5	50.1	5
PMMA	9.9	4	10.2	4	41.7	4	42.0	4
TOTAL	247.8	100	251.0	100	1,011.9	100	1,015.1	100

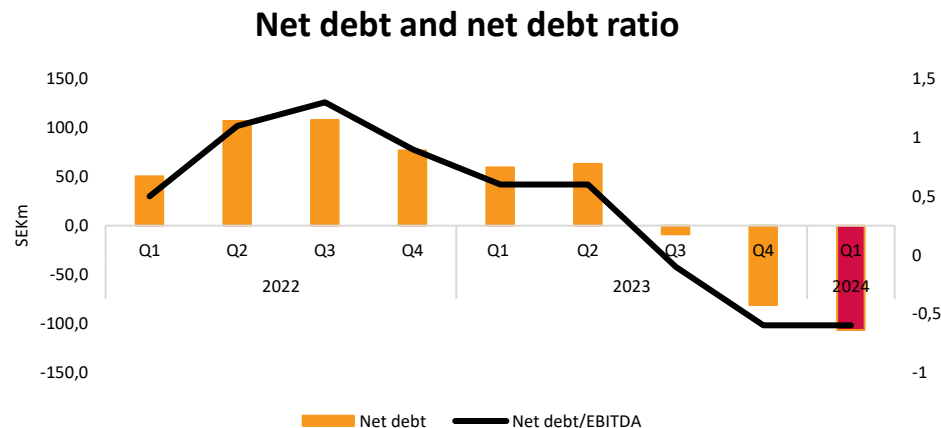
Source: Arla Plast AB, Interim Report January - March 2024

*Note: Rolling twelve months, refers to the period quarter 2 -2023 to quarter 1 -2024

Financial overview – Cash flow and balance sheet



- The operating cash flow was positively impacted by the higher operating profit
- Modest investments -> planning for coming investments
- Build-up of net cash to enable acquisition with own cash



SEKm	Q1 2024	Q1 2023	R 12*	FY 2023
Cash flow from operating activities	27.3	20.9	171.9	165.5
Cash flow from investing activities	-3.3	-1.1	-8.6	-6.4
Cash flow for the period	21.4	16.8	139.7	135.1
Net debt (+) / Net cash(-)	-106.6	59.6	-106.6	-81.3
Net debt / EBITDA	-0.6	0.6	-0.6	-0.6
Equity / assets ratio	71.6	67.1	71.6	72.4

Source: Arla Plast AB, Interim Report January - March 2024

*Note: Rolling twelve months, refers to the period quarter 2 -2023 to quarter 1 -2024

Acquisition Nudec S.A.



- After period-end all the shares in Nudec S.A. was acquired
- A strategically and important acquisition for us, strengthens our position in southern Europe and broadens our customer offering
- The acquisition will strengthen our sustainability ambitions and enable added value for current customers
- Added net sales corresponds to approximately SEK 650 million
- Net sales for 2023 amounts to EUR 58.9 million, about SEK 670 million, operating margin of about -2.0%
- Purchase price a fixed amount of EUR 9.5 million, about SEK 109 million, acquisition costs and IFRS-effects are excluded
- The acquisition is financed through Arla Plast's own cash. The acquisition costs are estimated at about SEK 2.6 million, which will impact the second quarter of 2024
- Nudec is consolidated into the Group as of April 23, 2024 and will be reported in the new operating segment Spain
- If Nudec had been consolidated 2023 the profit per share before dilution, exclusive acquisition costs and IFRS-effects, would have decreased by SEK 0.8

Summary



- One of our best quarters
 - Positive market development
 - Strengthened margins
 - Continued good cash flow
- Raw material
 - Decreased capacity to be expected
 - Continued increases in price
- Successful acquisition of Nudac S.A.
 - Future synergies
 - Wider customer offering and geographic footprint





Arla Plast AB

Box 33, SE-591 06 Borensberg, Sweden

Phone: +46 141 20 38 00 | Email: ir@arlaplast.com | www.arlaplastgroup.com